

# Paybox Mail Manage your transactional emails

#### PAYBOX/POINT TRANSACTION SYSTEMS

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# 1. General presentation of the service

PAYBOX Mail is offered to 2 types of actors:

**Merchants** who currently have an e-commerce website or who don't have a website and would like to offer customers and prospect an easy and secure solution to pay online with bank cards.

**PAYBOX Mail** enables a merchant, a company or an organisation to offer their prospects, customers or members to take advantage of a promotional offer, to confirm a reservation, to make a gift, to renew membership or make a down payment.

To **Web agencies**, **direct marketing companies**, **website builders** who would like to expand their offer with an email tool with an integrated secure payment service, easy to setup and with low operation costs.

**PAYBOX Mail** allows these parties to work on this new medium and monetize their graphical skills for creating templates and design.

#### Description of the service:

The service **PAYBOX Mail** in combination with the rich functionality of the back office of the **PAYBOX SYSTEM** allow you to :

- Create and mange templates (text, simplified HTML or HTML)
- Manage your customers,
- Create an email to one single customer or create an email to a list of customers,
- Manager your payments,
- Managed deferred payments (if you are using this functionality)
- Automatic reminders for not yet executed payments
- Cancel or refund a payment
- Possibility to cancel or refund (partial or completely)
- Manual entry of payments received by telephone or by mail order (MO/TO)

- Access to statistics
- Access to history
- Support for multiple languages

PAYBOX Mail support the use of the following bank cards:

- Visa,
- Mastercard,
- Maestro
- Bancontact MisterCash (option)
- American-Express, (option)
- Diners-Club, (option)
- Aurore Cetelem, (option)
- Wexpay

#### 2. Mission of PAYBOX

PAYBOX, as an operator of a secure payment platform and specialised in the security of payment transactions with bank payment cards and private label cards in e-commerce websites and in the distance selling business, has developed based on its previous experience a new payment tool « PAYBOX Mail », a tools that allows you to manage your email payments.

Due to the general and wide adoption of internet, the use of electronic communication like email is still one of the most used services on the internet and still growing.

As a result email-marketing has become an important way of recruiting and maintaining the customer base, while conversion rates have still been weak.

With the conclusion in mind, **PAYBOX** has decided to develop this new payment tool to help merchant sell their products and services using a powerful, easy-to-use and not expensive solution.

**PAYBOX Mail**, PAYBOX Mail enables a merchant, a company or an organisation to offer their prospects, customers or members to take advantage of a promotional offer, to confirm a reservation, to make a gift, to renew membership or make a down payment.

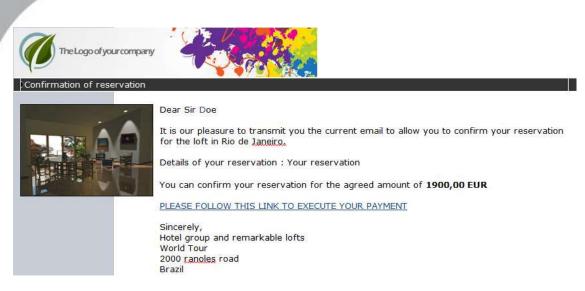
Some examples of the usage of the service:

- Send an offer with a request for down payment
- Confirmation of a reservation (hotel, stay, rent, ...)
- Promotional sale
- Fundraising
- Renewal of membership or subscription
- Participation fee to an event
- Reminder for overdue, or payment of an invoice

### 3. Installation

#### 3.1 How it works?

Your customer or prospect customer receives an email message that can be one of three types: HTML, simplified HTML or text, within the message body a link to a secure payment page like the example give:



When the customer clicks on the URL he is redirected to page where he is asked to confirm or fill in some details like name and address details (if you have not yet provided such information).

After the confirmation or completion of the form he is redirected to a secure payment page that uses SSL 128 bit encryption. The page that is displayed is just an example, you can customise your own page with your logo and back-ground, etc..

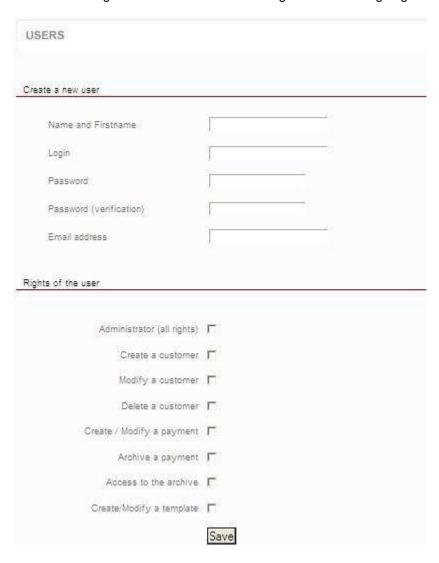


The customer can confirm the payment and pay the amount that is due immediately and this allows for an increased conversion rate and also improves impulse buying without the need for a special website.

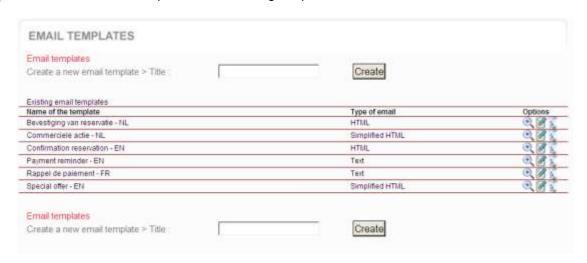
## 3.2 Description of the features

You have a number of tools that support you to create and customise transaction emails with easy and efficiency.

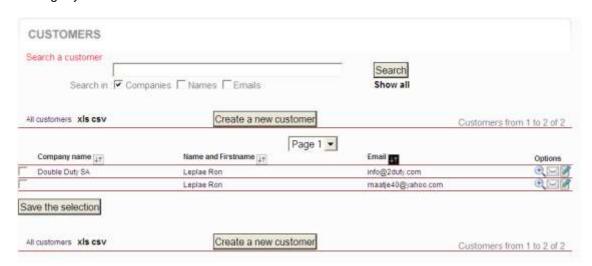
The user management module allows creating users and assigning roles:



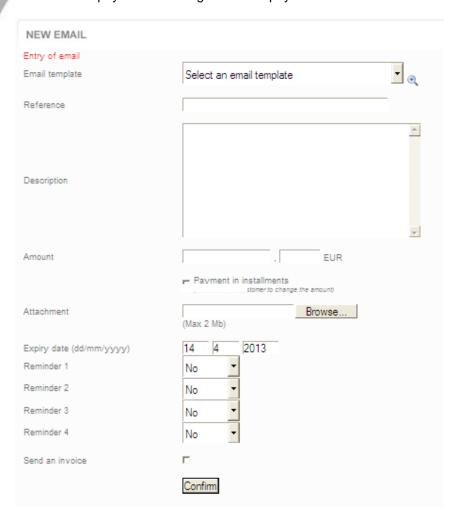
Create a new email template or edit existing templates:



#### Manager your customers:



#### Create a new payment including automatic payment reminders



#### Manage your list of transmitted emails (history):



#### **Back Office**

With PAYBOX Mail you get access to the powerful and specially designed Back-Office that has already proven it's duty within PAYBOX SYSTEM for e-commerce merchants. This Back-Office is based on a long experience and offers a wide range of various functions:

- Manual entry of transactions for debit
- Manual entry of transactions for credit
- Refund or cancel a previous payment
- Look up or print payment details for the last 12 months
- Statics and overview of the payments
- Manage your own black-list
- Manual submission to the bank for clearing



# 4. Commercial Offer (pricelist 2013)

#### 4.1. Activation costs per Merchant

The activation costs per merchant for **PAYBOX Mail** are a one-time fee of **170 Euro excl. VAT**.

To be able to use the service of Paybox MAIL you need to have a merchant account with an acquirer. Paybox can help you with the procedure to obtain such an agreement.

PAYBOX Mail is acquirer and bank independent and can as such be used in combination with all banks and acquirer with whom PAYBOX has a collaboration agreement.

#### 4.2. The cost of the service

#### 4.2.1 The monthly subscription fee

There is a monthly subscription fee of **25,00 Euro excl. VAT**. This subscription includes **PAYBOX Mail** as well as the secure payment service and access to the Back-Office. Up to 100 email message and 100 payment transactions are included in the monthly subscription fee. (The not used emails and transactions cannot be transferred to the next month).

#### 4.2.2 The cost of a payment

The number of transactions above the first 100 monthly included are billed at **0,11 Euro excl. VAT** 

#### 4.2.3 The cost of a mailing

The price for a band of 100 e-mail messages above the first 100 messages included in the monthly fee is billed at 1,11 Euro excl. VAT.

#### 4.2.4 Option for private label cards

If the option for private label cards needs to be activated (e.g. Bancontact/ MisterCash, American Express, Diner's Club, JCB CARD and Aurore) then an additional monthly fee of **10,00 Euro excl. VAT** will be billed. .





#### For any additional commercial information, please contact:

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